

Enjoy the

BEST of BOTH WORLDS

with

Hybrid Phone Services



Cloud

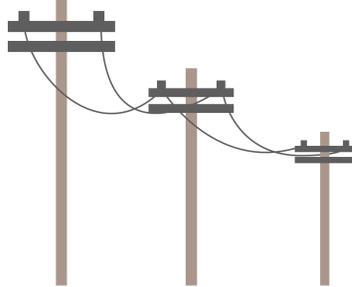
Phone Connection: Over the internet or private network connection

Call Control: Occurs at the central datacenter location

Investment: Least expensive model

Scalability: High

Pro: Provides agility in that sites can be quickly turned up or turned down with mostly remote services.



On-Premise

Phone Connection: To a local PBX and local trunks to the PSTN (PRI, SIP, analog)

Call Control: Controlled locally

Investment: Most expensive model

Scalability: Limited

Pro: Minimizes the risk of poor quality at sites with poor network connectivity options.

Hybrid

The Service of **Cloud** + The Support of **On-Premise**

Phone Connection:

Over the internet or a private network connection

Call Control:

Occurs at the datacenter, inbound/outbound connectivity to the PSTN occurs locally, or at the datacenter, or a combination

Investment:

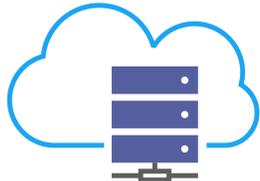
Between cloud and on-premise model

Scalability: High

Pro: Combination of the pros and cons of cloud and on-premise



CUSTOMER BENEFITS



Hosted Network (Backup Redundancy)

We host cloud services within our own data center environments. Our data center locations are in San Diego, CA and Katy, TX.



White Glove Service

We always put your experience first, delivering a product to your specifications, expectations and satisfaction is our goal.



Scalable System

Grow the number of your phone systems and locations without limitation. Connect to new sites, and transition from old sites seamlessly. The options are endless.

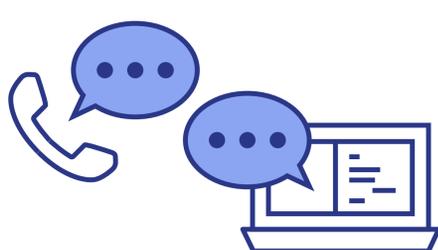
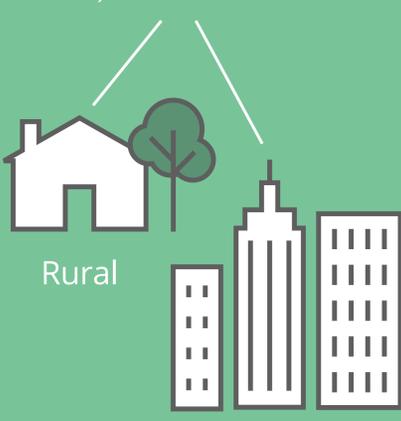


Turnkey Experience

A true turnkey experience means we deliver a complete product that is instantly ready for use. No interruptions. No time and money lost.

Flexibility

Our hybrid solution is about being flexible to your needs. We work with connectivity issues, budget constraints and specific site limitations. Clients can migrate from cloud to on-premise, or on-premise to cloud, as needed.



Bundle Services / One-Stop Shop (All-Inclusive)

As a Salient customer, you won't need any other IT provider. You will have access to our entire team and services. We focus on delivering an inclusive product, tailored to your business needs. As you grow we can grow with you.



People Connected.



Schedule a Consultation

Providing exemplary service is something we have been doing ever since 1987, when we founded our company and quickly became a leading player in voice technology. As technology evolved, so did Salient Networks—and now, we proudly stand among the leading providers of white glove IT services and holistic networking solutions. To learn more, we invite you to contact us today.

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